

RESOLUTION: 20-12A-124

AGENDA NO.: 4.E.5.(1)



Information Technology  
INITIATED BY

Marie-Noel Sandoval, Health Officer  
DRAFTED BY

Finance Committee  
SUBMITTED BY

11/3/2020  
DATE DRAFTED

**Approving the Purchase of Champ EHR Software**

1 **WHEREAS**, record keeping in public health has always been a challenge as many processes remain antiquated  
2 and disjointed; and,  
3  
4 **WHEREAS**, this challenge has become even more profound with the response to and resulting operational  
5 changes of the current COVID-19 pandemic; and,  
6  
7 **WHEREAS**, more accurate reporting and analysis will allow us to accurately bill various funding sources for our  
8 work as well as make adjustments to programs and more efficiently deliver quality services; and,  
9  
10 **WHEREAS**, the Champ EHR software is cloud-based and makes all relevant public health information accessible  
11 from a single source; and,  
12  
13 **WHEREAS**, the Champ EHR Software system can be configured to meet our specific requirements; and,  
14  
15 **WHEREAS**, this platform includes point of care charting and would reduce charting hours for public health staff,  
16 improve accuracy in documentation, and provide greater protection of client data; and,  
17  
18 **WHEREAS**, the use of this software promotes efficiency through avoided duplicated efforts, which leads to  
19 delivering better services to Rock County; and,  
20  
21 **WHEREAS**, Champ EHR software will make it easier for us to generate reports that measure the impact of our  
22 activities on community health, including all the community health initiatives that need to be accomplished to  
23 achieve the goals of PH 3.0 modernization; and,  
24  
25 **WHEREAS**, the Rock County Public Health Department has recurring grant funds that will be utilized for this  
26 purpose.  
27  
28 **NOW, THEREFORE, BE IT RESOLVED** that the Rock County Board of Supervisors duly assembled this  
29 17<sup>th</sup> day of December, 2020 does hereby authorize the Rock County Public Health Department to  
30 enter into a purchase agreement not to exceed \$36,609 for the purchase of Champ EHR software.  
31

Respectfully Submitted,

FINANCE COMMITTEE

/s/ Mary Mawhinney  
Mary Mawhinney, Chair

/s/ Wes Davis  
Wes Davis, Vice Chair

/s/ Stephanie Aegerter  
Stephanie Aegerter

/s/ Brent Fox  
Brent Fox

/s/ Kara Purviance  
Kara Purviance

BOARD OF HEALTH

/s/ Louis Peer  
Lou Peer, Chair

/s/ Connie Winter  
Connie Winter, DDS, Vice Chair

/s. Doug Wilde  
Doug Wilde

/s/ Shirley Williams  
Shirley Williams

/s/ Danette Rynes  
Danette Rynes

/s/ Dr. Kaitlyn Meyers  
Dr. Kaitlyn Meyers, DVM, MPH

Absent  
Dr. Vijaya Somaraju, MD, MPH, FACP

/s/ Debra Kolste  
Debra Kolste

/s/ Eric Gresens  
Eric Gresens, R.Ph

Approving the Purchase of CHAMP EHR Software  
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FISCAL NOTE:

The purchase will be funded by grant revenue.  
Additional County funds are not required.

*/s/ Sherry Oja*

Sherry Oja  
Finance Director

LEGAL NOTE:

The County Board is authorized to take this  
action pursuant to secs. 59.01 and 59.51, Wis.  
Stats. In addition, sec. 59.52(29), Wis. Stats  
requires the project to be let to the lowest  
responsible bidder.

*/s/ Richard Greenlee*

Richard Greenlee  
Corporate Counsel

ADMINISTRATIVE NOTE:

Recommended.

*/s/ Josh Smith*

Josh Smith  
County Administrator

### **Executive Summary**

Record keeping in public health has always been a challenge. This challenge has become even more profound with the COVID-19 pandemic situation. Public Health staff has been very busy trying to provide vital services to the community, while making the funding stretch as far as they can, and justify their programs and FTEs. Over the past several years we have been evaluating various electronic record keeping platforms and have found a platform that is meant specifically for public health.

Champ EHR Software is cloud-based and makes all relevant public health information accessible from a single source work more efficiently, and avoid duplicated efforts, to deliver better services. This platform includes point of care charting would reduce charting hours for public health staff, improve accuracy in documentation, and provide greater protection of client data. The system can be configured to meet Rock County's specific requirements. Champ Software will make it easier for us to generate reports that measure the impact of our activities on community health, including all the community health initiatives that need to be accomplished to achieve the goals of PH 3.0.

More accurate reporting and analysis will allow us to accurately bill various funding sources for our work as well as make adjustments to programs and more efficiently deliver quality services. Champ Software can be integrated with outside systems to connect our public health agency to a statewide system or third-party billing system. CHAMPS has begun the process to build an integration to the Wisconsin electronic Disease Surveillance System (WEDSS). They also built several features to handle COVID during the first few weeks of the pandemic.

The integration with Availity Clearinghouse and Teletask auto-messaging system for automated reminders will help us make our client's lives easier and our jobs more efficient. This has become a critical component with the COVID-19 work we are tasked with, but also has application for our other work on a daily basis. Critical information on immunizations and other programs can be shared electronically, ensuring more accuracy and efficiency.

We are in dire need of a good system to track COVID-19 and other public health work efficiently and would like to obtain this system for public health as soon as possible. We have recurring grant funds that could be utilized for this purpose.

We intend to utilize \$ 36,609 funds from the PHEP grant 31-3026-0000 to fund the set up and training along with an annual subscription cost of for the first year. Recurring annual subscription costs of \$25,209 will be funded out of recurring PHEP grant funds.



Public Health including Immunization Registry Integration

Playbook prepared for:

Name Marie-Noel Sandoval  
 Agency Rock County Health Department

Created 6/22/2020  
 Expires 12/31/2020

Contact David Smith  
 Phone 507-399-0423  
 Email david.smith@champssoftware.com  
 Website www.champssoftware.com

# Plans

	Bronze	Silver	Gold
Time tracking	✓	✓	✓
Narrative charting	✓	✓	✓
Billing	✓	✓	✓
Scheduling	✓	✓	✓
Reporting	✓	✓	✓
Immunizations	✓	✓	✓
Integrated claim submissions	✓	✓	✓
Eligibility verification	✓	✓	✓
Omaha System charting		✓	✓
Clinical outcomes		✓	✓
Clinical data aggregation		✓	✓
Secure messaging		✓	✓
Continuity of care documents		✓	✓
HE		✓	✓
Dashboards			✓
Text & messaging reminders			✓
Custom report building (\$ hrs)			✓
Task force membership			✓
Meets tracking/report suite			✓

Check box to add Home Care features (OASIS, 485, Orders, Episodic Billing)

Number of Named User Licenses

Bronze Silver Gold  
 includes 2 licenses includes 4 licenses includes 6 licenses

<b>Implementation and Training 1-Time</b>	\$ 6,800	\$ 8,500	\$ 11,400
Discount on Implementation and Training			
<b>Total Implementation &amp; Training*</b>	<b>\$ 6,800</b>	<b>\$ 8,500</b>	<b>\$ 11,400</b>
<b>Annual Subscription**</b>	\$ 9,026	\$ 21,011	\$ 25,209
Discount on First Year Subscription			
<b>Total First Year Subscription:</b>	<b>\$ 9,026</b>	<b>\$ 21,011</b>	<b>\$ 25,209</b>
Number of Time Tracking (only) Licenses	\$ -	\$ -	\$ -
Local Sales Tax Rate, if applicable			
<b>Total Quotation**</b>	<b>\$ 15,826</b>	<b>\$ 29,511</b>	<b>\$ 36,609</b>

\*On-going annual subscription includes phone and e-mail consultation as drafts are up-dated to correct problems and maintain current features including revisions to comply with changes in state or federal requirements. Subscription price may increase when significant up-dates are shipped or features are added. Annual cost of living increases are also included. If subject to state tax, please verify your local rate. If exempt from state tax, please include your tax exempt number with the purchase order. This document is intended to help estimate costs. Please refer to the subscription agreement for full terms and pricing.

\*\*Data migration or customization is not included in this estimate. If data migration or customization is required it will be considered by our development team and if feasible the costs and the specifics will be detailed under a separate written agreement.

Documenting Public Health Encounters for a Third of a Century!