

**RESOLUTION
ROCK COUNTY BOARD OF SUPERVISORS**

Finance Committee
INITIATED BY



Dara Mosley
DRAFTED BY

Finance Committee
SUBMITTED BY

July 31, 2019
DATE DRAFTED

AUTHORIZING PURCHASE OF CISCO ACCESS POINTS

- 1 **WHEREAS**, a majority of the Cisco Access Points currently in use by Rock County are no longer
- 2 supported by Cisco; and,
- 3
- 4 **WHEREAS**, new Access Points can't be added to our environment until our existing Access Points are
- 5 replaced; and,
- 6
- 7 **WHEREAS**, 33 Access Points need to be replaced, and 10 more are needed to improve WiFi services;
- 8 and,
- 9
- 10 **WHEREAS**, the Access Points are available from CoreBTS, Inc. on State Contract #505ENT-M16-
- 11 DATATCOMM-01; and,
- 12
- 13 **WHEREAS**, funds for these devices are included in the 2019 Information Technology budget.
- 14
- 15 **NOW, THEREFORE, BE IT RESOLVED** that the Rock County Board of Supervisors duly assembled
- 16 this 12th day of September, 2019 authorize the purchase agreement with CoreBTS, Inc. for an
- 17 amount not to exceed \$45,531.50 for the purchase of 43 Cisco Access Points and licenses.

Respectfully submitted,

FINANCE COMMITTEE

Mary Mawhinney
Mary Mawhinney, Chair

Mary Beaver
Mary Beaver, Vice Chair

Absent
Brent Fox

J. Russell Podzilni
J. Russell Podzilni

Absent
Bob Yeomans

19-9A-309

AUTHORIZING PURCHASE OF CISCO ACCESS POINTS

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FISCAL NOTE:

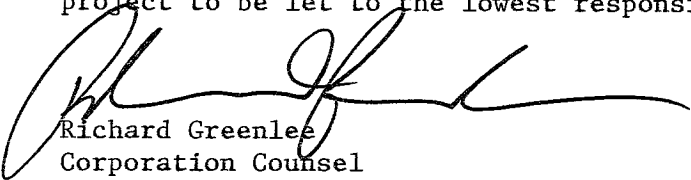
Funds are available in the 2019 budget for the cost of this project.



Sherry Oja
Finance Director

LEGAL NOTE:

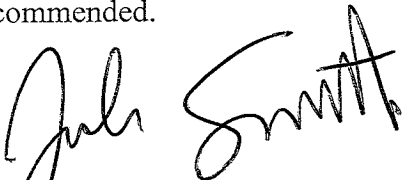
The County Board is authorized to take this action pursuant to secs. 59.01 and 59.51, Wis. Stats. In addition, sec. 59.52(29), Wis. Stats. requires the project to be let to the lowest responsible bidder.



Richard Greenlee
Corporation Counsel

ADMINISTRATIVE NOTE:

Recommended.



Josh Smith
County Administrator

Executive Summary

Rock County IT provides WiFi in various locations throughout the county. The majority of Access Points in the county are no longer supported by Cisco due to their age.

This resolution is for the purchase of 33 Access Points to replace existing Access Points as well as 10 new Access Points to improve WiFi coverage at Rock Haven.

The Access Points are available from CoreBTS, Inc. under state Contract #: #505ENT-M16-DATATCOMM-01.

The requests for funds for this purchase were included in the 2019 Rock County budget.

This resolution authorizes Rock County Information Technology to purchase 43 Access Points from CoreBTS, Inc. for an amount not to exceed \$45,531.50



Sales Operations Rep: Jason Warren
Phone: 608-661-7719
Fax: 608-661-7701
E-mail: jason.warren@corebts.com

Account Manager: Michael Smith
Phone: (608) 217-6616
Fax: (608) 661-7701
E-mail: michael.smith@corebts.com

Quote Number: 000Q92348
Quote Date: 07/12/2019
Expiration Date: 08/11/2019
Customer Account #: 0011124
Customer: Rock County
Payment Terms: 25
Shipping Method: BEST WAY
Customer Reference #:
Customer PO #:

Bill To:
 Rock County
 Tj
 3530 N Cty Hwy F
 PO Box 920
 Janesville, WI 53547

Ship To:
 Rock County
 3530 N Cty Hwy F
 PO Box 920
 Janesville, WI 53547

Qty	Item Number	Description	Price	Ext Price
33	AIR-AP2802I-B-K9	802.11ac W2 AP w/CA; 4x4:3; Int Ant; 2xGbE B	\$882.05	\$29,107.65
33	CON-3SNT-AIRAPIKB	36 months - 3YR SNTC 8X5XNBD 802.11ac W2 AP w/CA; 3x4:3; Int Ant; 2xG	\$145.95	\$4,816.35
33	AIR-AP-T-RAIL-R	Ceiling Grid Clip for Aironet APs - Recessed Mount (Default)	\$0.00	\$0.00
33	AIR-AP-BRACKET-1	802.11 AP Low Profile Mounting Bracket (Default)	\$0.00	\$0.00
33	SW2802-CAPWAP-K9	Cisco Aironet 2800 Series CAPWAP Software Image	\$0.00	\$0.00
33	AIR2800-DNA-OPTOUT	CISCO DNA SUBSCRIPTION OPTOUT for AIR2800	\$0.00	\$0.00
			Subtotal:	\$33,924.00
10	AIR-AP2802I-B-K9	802.11ac W2 AP w/CA; 4x4:3; Int Ant; 2xGbE B	\$882.05	\$8,820.50
10	CON-3SNT-AIRAPIKB	36 months - 3YR SNTC 8X5XNBD 802.11ac W2 AP w/CA; 3x4:3; Int Ant; 2xG	\$145.95	\$1,459.50
10	AIR-AP-T-RAIL-R	Ceiling Grid Clip for Aironet APs - Recessed Mount (Default)	\$0.00	\$0.00
10	AIR-AP-BRACKET-1	802.11 AP Low Profile Mounting Bracket (Default)	\$0.00	\$0.00
10	SW2802-CAPWAP-K9	Cisco Aironet 2800 Series CAPWAP Software Image	\$0.00	\$0.00
10	AIR-DNA-E	Aironet CISCO DNA Essentials Term Licenses	\$0.00	\$0.00
10	AIR-DNA-E-3Y	36 months - Aironet CISCO DNA Essentials 3 Year Term License	\$132.75	\$1,327.50
10	WLC-AP-T	Aironet AP License Term Licenses	\$0.00	\$0.00
10	WLC-AP-T-3Y	36 months - Aironet AP License 3 Year Term License	\$0.00	\$0.00
10	PI-LFAS-AP-T	Prime AP Term Licenses	\$0.00	\$0.00
10	PI-LFAS-AP-T-3Y	36 months - PI Dev Lic for Lifecycle & Assurance Term 3Y	\$0.00	\$0.00
10	AIR-DNA-NWSTACK-E	AIR CISCO DNA Perpetual Network Stack	\$0.00	\$0.00
10	AIR-DNA-E-T	Aironet AP License Term Licenses	\$0.00	\$0.00
10	AIR-DNA-E-T-3Y	36 months - Aironet CISCO DNA Essentials 3 Year Term License	\$0.00	\$0.00
			Subtotal:	\$11,607.50
1	WI-CONTRACT-505ENT-M16-DC-01	WI STATE CISCO CONTRACT#505ENT-M16-DATACOMMUN-01, MASTER AGREEMENT#AR-233 (14-20)	\$0.00	\$0.00
1	NOFGHT	NO FREIGHT CHARGE TO CLIENT	\$0.00	\$0.00
Comment:		Dock to dock, ground shipping only (separate and additional fees apply for liftgate and/or inside delivery).		

Quote Subtotal: \$45,531.50
Sales Tax: \$0.00
Quote Total: \$45,531.50

Notes:

Wisconsin state Cisco contract#505ENT-M16-DATACOMMUN-01, Master Agreement#AR-233 (14-20).

Accepted by: _____ **Printed name:** _____ **Date:** _____

To ensure fastest processing, please send purchase order/signed quote to purchase.orders@corebts.com and CC the two individuals listed above. If changes are required, please request a revised quote. Thank you for your business!

This proposal is confidential, and shall not be used or disclosed, in whole or in part, for any purpose other than evaluation within the client organization. This quote shall expire on the "Expiration Date" above. Notwithstanding the foregoing, all product and pricing information is based on the latest information available and is subject to change without notice, including at any time prior to the expiration of the quote. All prices are in U.S. dollars. Prices and tax rates are valid in the U.S. only and are subject to change. Sales tax is based on the "ship to" address on your purchase order. Please indicate your taxability status on your purchase order. Product availability is subject to change and cannot be guaranteed. All shipments are FOB origin. Appropriate freight charges will be added at the time of invoice. Please note that this quote may include items which may be subject to vendor restocking fees if returned, or may not be returnable if not defective (all returns are subject to vendor RMA approval). Core passes through all vendor restocking terms and fees without modification, markup, or additional fees.