



HEALTH SERVICES COMMITTEE
Wednesday, October 17, 2018 at 9:00 a.m.
Rock Haven Conference Room

AGENDA

1. Call to Order
 2. Adoption of Agenda
 3. Approval of Minutes – September 12, 2018
 4. Introductions, Citizen Participation, Communications and Announcements
 5. Information Item: Review of Payments
 6. **Action Item:** Budget Transfers
 7. Finance – Joanne Foss
 8. Old Business
 - a. Information Item: State Survey August 23, 2018
 9. New Business
 - a. Information Item: Resident Council Minutes – August (minutes to be provided)
 - b. Information Item: Clayton Kalmon added to the Bank Accounts
 - c. **Action Item:** Resolution Recognizing Kenlon Meyers For Service to Rock Haven
 - d. **Action Item:** Recommendation Aramark for Laundry Services
 - e. **Action Item:** Rock Haven 2019 Budget Review
 10. Information Item: Reports
 - a. Census
 - b. Activities
 - 1) Staff Education for October
 - a. Infection Control and Bloodborne Pathogens
 11. Next Meeting Date – The next regular meeting of the Health Services Committee is scheduled for Wednesday, November 14, 2018 at 9 A.M. in the Rock Haven Conference Room of the Village Commons.
 12. Adjournment
- *Note to Committee Members: To ensure a quorum is present, please call the Administrative Secretary at 757-5076 if you are unable to attend the meeting.

The County of Rock will provide reasonable accommodations to people with disabilities. Please contact us at 608-757-5510 or e-mail countyadmin@co.rock.wi.us at least 48 hours prior to a public meeting to discuss any accommodations that may be necessary.

COMMITTEE REVIEW REPORT
FOR THE MONTH OF SEPTEMBER 2018

Account Number	Account Name	PO#	Check Date	Vendor Name	Inv/Enc Amt
32-3260-0000-64904	SUNDRY EXPENSE				
		P1800238	09/13/2018	ROCK COUNTY HEALTH CARE CENTER	238.39
				General Donations PROG TOTAL	238.39
32-7260-7400-62171	AMBULANCE				
		P1800211	09/20/2018	LAVIGNE BUS COMPANY INC	591.00
32-7260-7400-62176	LABORATORY				
		P1800219	09/13/2018	MERCY HEALTH SYSTEM	671.73
32-7260-7400-62179	PHARMACY				
		P1800248	09/13/2018	THRIFTY WHITE PHARMACY	9,512.29
32-7260-7400-62180	PHYSICAL THERAPY				
		P1800204	09/20/2018	GENESIS REHABILITATION SERVICE	22,264.23
32-7260-7400-62185	OCCUP.THERAPY				
		P1800204	09/20/2018	GENESIS REHABILITATION SERVICE	19,286.21
32-7260-7400-62186	SPEECH THERAPY				
		P1800204	09/20/2018	GENESIS REHABILITATION SERVICE	6,837.09
32-7260-7400-62189	OTHER MED SERV				
		P1800194	09/13/2018	ACCURATE IMAGING INC	1,007.02
		P1800201	09/13/2018	DEAN HEALTH SYSTEMS	50.10
				RH CONTRACT SERVICES T-18 PROG TOTAL	60,219.67
32-7500-7350-63109	OTHER SUPP/EXP				
		P1800238	09/13/2018	ROCK COUNTY HEALTH CARE CENTER	96.90
		P1800250	09/13/2018	WALKER, JESSE	100.00
		P1800736	09/13/2018	PETITT, CHARLES D	60.00
		P1801726	09/13/2018	US BANK	59.83
				RH-PROGRAM SERVICE ADMIN. PROG TOTAL	316.73
32-8000-8100-63100	OFC SUPP & EXP				
		P1800199	09/13/2018	CARSTENS HEALTH INDUSTRIES INC	170.87
		P1801726	09/13/2018	US BANK	836.05
32-8000-8100-63101	POSTAGE				
		P1800237	09/13/2018	ROCK COUNTY HEALTH CARE CENTER	16.66
32-8000-8100-63104	PRNT & DUPLICATI				
		P1800228	09/13/2018	OFFICE PRO INC	1,042.00
32-8000-8100-63109	OTHER SUPP/EXP				
		P1800206	09/13/2018	GORDON FOOD SERVICE	487.96
		P1800237	09/13/2018	ROCK COUNTY HEALTH CARE CENTER	78.65
32-8000-8100-64000	MEDICAL SUPPLIES				
		P1800203	09/13/2018	FITZSIMMONS HOSPITAL SERVICES	224.13
		P1800206	09/20/2018	GORDON FOOD SERVICE	173.64
		P1800209	09/13/2018	KCI USA	4,580.87
		P1800215	09/13/2018	MCKESSON MEDICAL SURGICAL MN S	4,340.35
		P1800217	09/13/2018	MEDLINE INDUSTRIES INC	3,102.21
		P1800231	09/13/2018	PERFORMANCE HEALTH SUPPLY INC	455.29
		P1800235	09/13/2018	PROFESSIONAL MEDICAL INC	1,215.62
		P1801726	09/13/2018	US BANK	35.18
		P1802392	09/20/2018	UHS	133.80
32-8000-8100-64003	OXYGEN SUPPLIES				

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FOR THE MONTH OF SEPTEMBER 2018

Account Number	Account Name	PO#	Check Date	Vendor Name	Inv/Enc Amt
32-8000-8100-64408	DISPOSABLES	P1800226	09/13/2018	NORTHWEST RESPIRATORY SERVICES	677.00
		P1800234	09/13/2018	PROFESSIONAL MEDICAL INC	6,997.97
SUPPORT SERVICE MATERIALS PROG TOTAL					24,568.25
32-8000-8200-62104	CONSULTING SERV	P1800248	09/13/2018	THRIFTY WHITE PHARMACY	992.00
32-8000-8200-63109	OTHER SUPP/EXP	P1800215	09/13/2018	MCKESSON MEDICAL SURGICAL MN S	876.53
		P1800248	09/13/2018	THRIFTY WHITE PHARMACY	839.70
		SUPPORT SERVICE PHARMACY PROG TOTAL			
32-8000-9100-63109	OTHER SUPP/EXP	P1800206	09/13/2018	GORDON FOOD SERVICE	595.00
		P1800245	09/13/2018	SYSCO FOODS OF BARABOO LLC	232.12
32-8000-9100-63111	PAPER PRODUCTS	P1800245	09/13/2018	SYSCO FOODS OF BARABOO LLC	106.01
32-8000-9100-64102	DAIRY	P1800200	09/13/2018	COUNTRY QUALITY DAIRY	1,826.72
		P1800206	09/13/2018	GORDON FOOD SERVICE	986.68
		P1800245	09/13/2018	SYSCO FOODS OF BARABOO LLC	792.86
		32-8000-9100-64105	GROCERIES	P1800206	09/13/2018
P1800229	09/13/2018			PAN-O-GOLD BAKING CO	818.80
P1800240	09/13/2018			SENTRY FOODS INC STORE #375	16.00
P1800245	09/13/2018			SYSCO FOODS OF BARABOO LLC	2,889.83
P1800249	09/13/2018			TROPIC JUICES INC	915.60
32-8000-9100-64107	MEAT	P1800206	09/13/2018	GORDON FOOD SERVICE	3,609.00
		P1800245	09/13/2018	SYSCO FOODS OF BARABOO LLC	1,442.61
32-8000-9100-64109	SUPPLEMENT	P1800245	09/13/2018	SYSCO FOODS OF BARABOO LLC	692.74
		SUPPORT SERVICE FOOD SERVICE PROG TOTAL			
32-8000-9200-62420	MACH & EQUIP RM.	P1800124	09/13/2018	ASC1 INC	71.39
		P1800125	09/13/2018	BATTERIES PLUS LLC	563.12
32-8000-9200-62460	BLDG SERV R&M	P1800137	09/13/2018	TAS COMMUNICATIONS INC	39.63
		P1801741	09/13/2018	US BANK	44.13
32-8000-9200-62461	ELEVATOR	P1802389	09/20/2018	ATIS ELEVATOR INSPECTIONS LLC	71.50
32-8000-9200-62463	FIRE ALARM	P1800123	09/13/2018	ABC FIRE AND SAFETY INC	1,742.50
32-8000-9200-62470	BLDG R & M	P1800130	09/13/2018	MENARDS	263.59
		P1800133	09/13/2018	PIEPER ELECTRIC INC	4,375.00
		P1800141	09/20/2018	HALLMAN LINDSAY INC	174.72
32-8000-9200-63109	OTHER SUPP/EXP				

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Account Number	Account Name	PO#	Check Date	Vendor Name	Inv/Enc Amt
		P1800130	09/13/2018	MENARDS	128.74
		P1800153	09/20/2018	HOH WATER TECHNOLOGY INC	806.44
		SUPPORT SERVICE MAINTENANCE PROG TOTAL			8,280.76
32-8000-9300-62163	LAUNDRY				
		P1800196	09/13/2018	ARAMARK UNIFORM SERVICES INC	3,344.30
32-8000-9300-62164	DISPOSAL SERV				
		P1800195	09/20/2018	ADVANCED DISPOSAL SERVICES	1,290.40
		P1800228	09/20/2018	OFFICE PRO INC	26.13
32-8000-9300-63109	OTHER SUPP/EXP				
		P1800206	09/20/2018	GORDON FOOD SERVICE	413.91
		P1801726	09/13/2018	US BANK	626.05
32-8000-9300-63111	PAPER PRODUCTS				
		P1800215	09/13/2018	MCKESSON MEDICAL SURGICAL MN S	1,381.80
		P1800234	09/13/2018	PROFESSIONAL MEDICAL INC	806.74
		P1800242	09/20/2018	STAPLES BUSINESS ADVANTAGE	660.00
32-8000-9300-63404	JANITOR/CLEANING				
		P1800244	09/13/2018	SUPPLY WORKS	843.11
		SUPPORT SERVICE ENVIRONMENTAL PROG TOTAL			9,392.44
32-8000-9500-62189	OTHER MED SERV				
		P1800254	09/13/2018	BRIGHTSTAR	1,106.82
32-8000-9500-64200	TRAINING EXP				
		P1800213	09/20/2018	LEADINGAGE WISCONSIN	480.00
		P1800238	09/20/2018	ROCK COUNTY HEALTH CARE CENTER	100.00
		P1801726	09/13/2018	US BANK	631.90
32-8000-9500-64415	PROVIDER TAX				
		P1800251	09/13/2018	WISCONSIN DEPARTMENT OF HEALTH	21,760.00
32-8000-9500-64424	EMPLOYEE RECOGN.				
		P1801726	09/13/2018	US BANK	126.27
32-8000-9500-64918	MARKETING				
		P1800206	09/20/2018	GORDON FOOD SERVICE	460.48
		P1800237	09/20/2018	ROCK COUNTY HEALTH CARE CENTER	14.65
		SUPPORT SERVICE ADMINISTRATION PROG TOTAL			24,680.12
32-8000-9700-62174	INTERNIST				
		P1800236	09/20/2018	RAMSEY MD,H R	1,400.00
		P1801672	09/13/2018	WEST MD,WILLIAM PETER	11,281.25
		SUPPORT SERVICE MEDICAL STAFF PROG TOTAL			12,681.25
32-9000-9940-61920	PHYSICALS				
		P1800227	09/13/2018	OCCUPATIONAL HEALTH CENTER	292.00
		GENERAL SERVICE EMP BENEFITS PROG TOTAL			292.00

COMMITTEE REVIEW REPORT
FOR THE MONTH OF SEPTEMBER 2018

<u>Account Number</u>	<u>Account Name</u>	<u>PO#</u>	<u>Check Date</u>	<u>Vendor Name</u>	<u>Inv/Enc Amt</u>
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I have reviewed the preceding payments in the total amount of \$164,329.62

Date: _____ Dept Head _____

Committee Chair _____

To: Clayton Kalmon
From: Joanne Foss *JF*
Date: September 26, 2018
Subject: Rock Haven 2nd Quarter 2018 Financial Results

Attached please find a schedule showing the 2nd quarter 2018 financial results for Rock Haven compared to the 2018 budget. Figures shown are through June. Through the end of the 2nd quarter we should be at 50% of our budget. Following are explanations for some items that are different than expected:

Revenues:

- **Rents & Commissions are under.** This is for commissions we received from our vending machine. We have not received a consistent revenue amount per month. We budgeted to receive \$83.33/month but averaged \$62.67/month through the 2nd quarter.
- **Intergovernmental Charges – Federal is under.** We are under budget for Medicare Physicians. This is due to the loss of our Medical Director at the end of 2017 and the change of the Medical Director roll. We could not bill for the current Medical Director in the first quarter and capture the revenue because he was affiliated with another medical facility. We could not bill under that facility. At the end of the second quarter we are starting to have a significant increase in revenue because we can now bill for both our Nurse Practitioner and our new medical director who started in the second quarter. Medicare was budgeted for 12 patients per day with an average rate of \$500/day – we averaged 12 patients per day with an average rate of \$482/day. **Medicaid is under.** Medicaid was budgeted for 99 patients per day. We averaged approximately 91 residents per day through the 2nd quarter.

Overall total revenues were at 46% which is 4% under our 2nd quarter projections.

Expenses:

- **Overtime Wages are over.** While productive wages are at 47%, overtime wages were over for RN's at Limestone Court (81.94%), RN's at Sandstone Court (53.08%), LPN's at Limestone Court (101.59%), LPN's at Sandstone Court (292.31%), CNA's at Limestone Court (60.24%) and Food Services (59%).
- **Other Personal Services are over.** This includes reimbursement of certifications and licenses paid by Rock Haven employees. Most reimbursements are made in the first half of the year causing the expenses to be higher than the 2nd quarter projections.
- **Professional Services are over.** This includes a cross charge from IT for computer and printer services. A one-time cost was charged at the end of the 2nd quarter. This also includes a one-time charge in the 2nd quarter for the preparation of our Medicare Cost report. Expenses also included Consulting fees and costs associated with the Interim administrator in the first and beginning of the second quarter. Also included is an annual fee for pest control services charged at the beginning of the year.

- **Financial Services are over.** This is an audit fee charged to Rock Haven as part of the county fiscal audit. This is an annual cost that was charged at the end of the 2nd quarter.
- **Medical Services are over.** There was an increase in Physical, Occupational, and Speech Therapy services through the 2nd quarter.
- **Utility Services are over.** Water and Natural Gas expenses are estimated based on usage and a modest rate increase. Exact rates are not known at the time of the preparation of the 2018 budget. Water bills through mid-2nd quarter indicate that Rock Haven is using more water than the previous year. An increase in water units increased 200 units due to an increase in tenants. Natural gas bills through the second quarter indicate more natural gas usage compared to last year, likely due to an increase in resident census.
- **Telephone Services are over.** Eight cell phones were purchased in the first quarter of 2018 that was not included in the 2018 budget. Monthly charges for the cell phones are charged to telephone services. The cell phones were purchased so the nurses can go out on the floor, resulting in better productivity.
- **Building Service Equipment is over.** The overage is due to the annual elevator service contract and the fire alarm system service agreement. Both costs are one-time costs for the year and were charged in the first quarter.
- **Building Repair & Maintenance is over.** A new panic push bar hardware for four of the emergency exits in the neighborhoods were purchased in the second quarter. The former hardware on the four doors were in violation and needed to be changed per the surveyor. We were not cited on them this time but the surveyor stated that if it is not repaired we would receive a cite next year.
- **Office Supplies & Expenses are over.** The overage is due to batteries needing to be replaced in the Mezzanines, and additional wander guards needing to be purchased. Due to safety issues, we paid to have the State test our water and had PTI upgrade the laptop to include the door hardware. Another reason for the overage is the number of requests for office supplies and special requests. Prices have increased for paper products. The overage is also due to the increase in resident participation in our program area. The number of residents at Bingo and other activities have increased the overall costs for programming. Prizes and food at these events will correspond to higher costs. In addition, costs associated with getting professional performers to entertain continue to rise. The activities department enlists volunteers where they can but many volunteers work during the day. The cost for professional musicians increase gradually over the years. An annual PO Box fee was charged in the 2nd quarter driving the increase. Overall most supply items run over budget the first part of the year as we cut back for inventory in December and then stock more aggressively and stock up again for summer vacations. It is a seasonal pattern which applies to all supplies purchased for Rock Haven.
- **Training is over.** This includes in-house training, conferences, and educational supplies provided to Rock County employees. In the 2nd quarter the Nurse Practitioner attended a conference and both the Administrator and Director of Nursing attended the Leading Age Spring Conference.
- **Recreational Supplies/Expense are over.** This is for the monthly payment for Cable television. Anticipated rate increases are budgeted but exact increase amount is not known at the time of budget preparation. We budgeted approximately \$1,958/month and through the 2nd quarter our average cost was \$1,981/month.
- **Other Supplies & Expense is over.** This is a cross charge from Rock County Human Services for medical records department services. We budgeted \$4,167/month and through the end of the 2nd quarter expenses have averaged \$4,337/month. In 2018 we added a new non-budgeted account, Marketing/Promotions which is for the promotion and marketing of Rock Haven

including participation at annual Senior Health Fairs. We had expenses in the 2nd quarter associated with participation in two Senior Health Fairs.

- **Insurance Expense is over.** These are annual charges for liability insurance, resident trust account bond, and facility insurance. The liability insurance and resident trust account bond were charged in the first quarter. There was a substantial increase for the Wisconsin Municipal Insurance (WMMIC) premium. \$27,529 was budgeted for 2018 and the actual expense was \$43,024.57. The company had several large loss years and announced after the 2018 budget was passed the premiums were going up quite a bit.
- **Interest Payments are over.** This is for principal payments for debt issued for the Rock Haven Facility. This expense does not affect the tax levy and is offset by a revenue account.
- **Equipment/Furniture is over.** This includes budgeted capital assets. The overage is due to the purchase of a heat press, directional sign, wheelchair and three copy machine replacements purchased through the 2nd quarter. The copy machine replacements were not in the 2018 budget. This also includes a cross charge from IT in the 2nd quarter for scheduled PC replacements and upgrades.

After the total appropriation was adjusted for budgeted depreciation which does not affect the tax levy, overall total expenditures are at 52% which is 2% over our 2nd quarter budgeted projections.

ROCK COUNTY 2ND QUARTER 2018 REPORT

Object	Description	Budget	Actual	%
4431	PRIVATE PAY	\$2,563,171	\$1,806,964	63%
4480	RENTS & COMMISSIONS	\$1,000	\$376	38%
4500	INTERGOVNMTL CHRGS-FEDERAL	\$9,164,489	\$3,257,637	36%
4600	CONTRIBUTIONS		\$3,789,54	
4620	SALE OF COUNTY PROPERTY	\$1,000	\$4,184	416%
4640	FUNDS FORWARDED FROM PRIOR YR	\$37,359	\$37,359.00	100%
4690	MISC. GENERAL REVENUE	\$19,500	\$93,522	480%
4700	TRANSFERS IN	\$813,538	\$813,538	100%
TOTAL	REVENUES	\$12,600,057	\$5,817,250.86	46%

6110	PRODUCTIVE WAGES	\$7,552,466	\$3,541,222.64	47%
6121	OVERTIME WAGES-PRODUCTIVE	\$585,007	\$601,686.40	103%
6130	PER DIEMS	\$4,440	\$1,708.78	38%
6140	FICA	\$619,995	\$316,807.14	51%
6160	RETIREMENT	\$538,308	\$265,718.90	49%
6160	INSURANCE BENEFITS	\$3,160,120	\$1,303,972.59	41%
6170	COMPENSATION	\$160,000	\$28,352.89	18%
6190	OTHER PERSONAL SERVICES	\$7,100	\$4,260.18	60%
6210	PROFESSIONAL SERVICES	\$351,353	\$377,667.12	107%
6213	FINANCIAL SERVICES	\$7,200	\$7,200.00	100%
6216	JANITORIAL/OTHER CLEANING SERV	\$111,500	\$39,613.81	36%
6217	MEDICAL SERVICES	\$743,208	\$399,352.18	54%
6220	UTILITY SERVICES	\$259,500	\$138,501.84	53%
6221	TELEPHONE SERVICES	\$28,000	\$15,449.77	55%
6242	MACHINERY & EQUIP R & M	\$34,000	\$14,610.84	43%
6245	GROUNDS & GROUNDS IMPRV R & M	\$13,700	\$6,668	49%
6246	BLDG SERVICE EQUIPMENT R&M	\$39,800	\$22,607.20	57%
6247	BUILDING REPAIR & MAINTENANCE	\$22,000	\$12,394.67	56%
6249	SUNDRY REPAIR & MAINT SERVICES	\$12,549	\$6,736.84	46%
6260	HUMAN SERVICES	\$11,844	\$3,509.00	30%
6310	OFFICE SUPPLIES & EXPENSES	\$148,500	\$87,289.22	59%
6320	PUBLICATIONS, DUES, & SUBSCRIPT.	\$9,116	\$332.46	4%
6330	TRAVEL	\$2,000	\$574	29%
6340	OPERATING SUPPLIES	\$32,350	\$15,806	49%
6400	MEDICAL SUPPLIES	\$165,950	\$83,587.22	50%
6410	CASH FOOD	\$307,000	\$147,452.19	48%
6420	TRAINING EXPENSE	\$10,000	\$6,242.25	62%
6430	RECREATIONAL SUPPLIES/EXPENSE	\$23,500	\$11,994.65	51%
6440	HCC/ROCK HAVEN SUPPLIES/EXP	\$350,620	\$171,030.21	49%
6441	EMPLOYEE RECOGNITION	\$2,500	\$44.44	2%
6490	OTHER SUPPLIES AND EXPENSE	\$51,500	\$29,815	58%
6491	UNALLOCATED APPROPRIATION	-\$1,068,714	-\$536,564.16	50%
6510	INSURANCE EXPENSE	\$85,134	\$89,907.76	106%
6533	EQUIPMENT LEASE	\$1,000		
6539	OTHER RENTS & LEASES	\$403,323	\$109,042.26	27%
6540	DEPRECIATION	\$1,068,714	\$536,564.16	50%
6620	INTEREST PAYMENTS	\$811,754	\$811,754.00	100%
6710	EQUIPMENT/FURNITURE	\$20,393	\$33,301.73	163%
TOTAL	EXPENDITURES	\$16,686,729	\$8,705,202.87	52%
TOTAL	COUNTY SHARE	-\$4,086,672	-\$2,887,952.01	71%

Appropriation Adjusted
for Budgeted
Depreciation

RESOLUTION

ROCK COUNTY BOARD OF SUPERVISORS

Health Services Committee
INITIATED BY



Clayton Kalmon
DRAFTED BY

Health Services Committee
SUBMITTED BY

September 8, 2018
DATE DRAFTED

RECOGNIZING KENLON MEYERS FOR SERVICE TO ROCK HAVEN

- 1 **WHEREAS**, Kenlon Meyers has served the citizens of Rock County over the past 26 years, 11 months as a
- 2 dedicated and valued employee of Rock County; and,
- 3
- 4 **WHEREAS**, Kenlon Meyers began her career with Rock Haven as an Account Clerk on September 26, 1991;
- 5 and,
- 6
- 7 **WHEREAS**, Kenlon Meyers moved to a Payroll Specialist position on January 1, 2015; and
- 8
- 9 **WHEREAS**, Kenlon Meyers has worked diligently in that position until her retirement on November 2, 2018;
- 10 and,
- 11
- 12 **WHEREAS**, the Rock County Board of Supervisors, representing the citizens of Rock County, wishes to
- 13 recognize Kenlon Meyers for her long and faithful service.
- 14
- 15 **NOW, THEREFORE, BE IT RESOLVED**, that the Rock County Board of Supervisors duly assembled this
- 16 _____ day of _____, 2018 does hereby recognize Kenlon Meyers for her 26 years, 11 months of
- 17 service and extend their best wishes to her in her future endeavors.

Respectfully submitted,

HEALTH SERVICES COMMITTEE

Norvain Pleasant, Chair

Brenton Driscoll, Vice Chair

Kathy Schulz

Tom Brien

Kara Hawes

COUNTY BOARD STAFF COMMITTEE

J. Russell Podzilni, Chair

Mary Mawhinney, Vice Chair

Henry Brill

Betty Jo Bussie

Louis Peer

Alan Sweeney

Terry Thomas

Bob Yeomans

Richard Bostwick

ORIGINAL

ROCK COUNTY, WISCONSIN
FINANCE DIRECTOR

PURCHASING DIVISION



PROPOSAL SUMMARY FORM


PROJECT NUMBER: 2019-02
PROJECT NAME: LAUNDRY SERVICES
PROPOSAL DUE DATE: SEPTEMBER 11, 2018 -12:00 NOON
DEPARTMENT: ROCK HAVEN NURSING HOME

	ARAMARK UNIFORM MADISON WI ✓	MADISON UNITED HEALTHCARE LINEN MADISON WI
PRICE PER POUND 2019-2021 GENERAL	.35	.50
PRICE PER POUND 2019-2021 PERSONAL	.35	.42
PRICE PER POUND 2019-2021 SCRUBS	.35	.50
PERCENT INCREASE 2022	NO INCREASE	1.5%
PERCENT INCREASE 2023	NO INCREASE	1.0%

Proposal was advertised in the Janesville Gazette and on the Internet. One additional vendor was solicited that did not respond.

PREPARED BY: JODI MILLIS
Purchasing Manager

DEPARTMENT HEAD RECOMMENDATION: ARAMARK


Signature

9/20/18
Date

GOVERNING COMMITTEE APPROVAL:

Chair _____ Vote _____ Date _____

2018 Patient Revenues for Rock Haven August

Limestone									
Revenue	Actual Revenue Rec. MTD	Budgeted Revenue MTD	Variance Over/-Under	Percentage Over/-Under	Actual Revenue Rec. YTD	Budgeted Revenue YTD	Variance Over/-Under	Percentage Over/-Under	
Medicare	\$181,176	\$186,000	-\$4,824	-3%	\$1,296,892	\$1,458,000	-\$161,108	-11%	
Hospice	\$53,793	\$35,106	\$18,687	53%	\$286,912	\$275,188	\$11,724	4%	
Medical Assistance	\$347,707	\$403,722	-\$56,015	-14%	\$2,883,887	\$3,164,658	-\$280,771	-9%	
Private Pay	\$293,060	\$217,694	\$75,366	35%	\$2,273,487	\$1,706,440	\$567,047	33%	
Total	\$875,736	\$842,522	\$33,214	4%	\$6,741,178	\$6,604,286	\$136,892	2%	